



STERLING SOUND

L I S T E N

STERLING SOUND STUDIO RATE CARD

March 2015 – February 2016

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www.sterlingsound.co.za

STUDIO RATES

All audio suites are fully equipped with ProTools editing systems (rates include sound effects).

	Per hour
Radio / audio only	R 1 450.00
TV / audio to picture	R 1 550.00
Music searches (audio only)	R 1 450.00
Music searches (audio to picture)	R 1 550.00
Award entries/showreels	R 1 200.00
Pitches/proactive work	Negotiable
Special rates for Studio 3	P.O.A.
Additional overtime rates:	
Monday to Friday (before 08:00 and after 18:00)	R 300.00
Weekends	R 600.00

MISCELLANEOUS COSTS

	Per unit
Digital backup of ProTools session	R 220.00
Digital studio master (audio-only productions)	R 230.00
Hospitality fee (charged for sessions over three hours long)	R 300.00
Material/media delivery:	
Audio separates (including file transfer)	R 800.00
Recordable CD	R 75.00
Audio delivery to stations via email (per station)	R 75.00
AdStream delivery to stations (per ad)	R 75.00
Emailing audio files (per file)	R 50.00
Web transfer via Hightail / WeTransfer / Dropbox	R 75.00



ORIGINAL MUSIC PRODUCTION

As per current Commercial Composers Association (CCA) rates.

Music composition (pitch)	R 5 000.00
Music composition	Dependent on brief
Music production	Dependent on brief
Musician session fee	R 1 725.00
Vocalist session fee	R 1 725.00
12-month TV usage licence	R 11 750.00
12-month radio/additional medium usage licence	R 7 350.00
Buy-out licences	P.O.A

LIBRARY MUSIC

Rates are based on current CAPASSO mechanical licensing guidelines and are charged per 45-second usage (per ad).
(20% handling fee applies)

Radio	R 1 500.00
TV	R 5 000.00
Cinema	R 2 000.00
Public location	R 2 000.00

EXTERNAL STUDIO LINKS (per hour)

Please note this excludes any costs from the connecting studio.

Domestic ISDN	R 600.00
International ISDN	R 700.00
Source Connect	R 150.00

IN-HOUSE PRODUCTION

Production is undertaken according to availability, and incorporates the following services:

- Research
- ISDN/Source Connect bookings
- Voice artist casting/recommendations
- Voice artist bookings scheduling

Production (per script)	R 500.00
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STRIPE SERVICES

In partnership with [Geppetto's Workshop](#).
(including handling fee)

QC, clock and stripe	R 1 980.00
Telestream (3 stations)	R 1 650.00
HD material delivery	R 2 035.00
2 x CDs	R 495.00
2 x DVDs	R 550.00



Terms and conditions:

- Operational hours are 08h00 to 17h00 (weekdays).
- Sessions may be booked for a minimum of 30 minutes.
- First-time clients will be billed on a COD basis, unless prior arrangement has been made.
- Sterling Sound CC reserves the right to bill for any unused studio time.
- Costs must be settled within 30 days of receiving the tax invoice – we reserve the right to charge interest on overdue accounts.
- The booking agency is liable for costs incurred from external suppliers for additional services, even if booked by Sterling Sound CC.
- Sterling Sound CC is not responsible for licensing of library music unless otherwise indicated, and will assume any supplied material has already been licensed for use.
- Sterling Sound CC is not responsible for paying artists – artist fees must be settled in full by the agency.
- All rates exclude VAT.
- Session cancellation fees will apply as follows:
 - Cancellation on day of session 100% of studio rate
 - Cancellation within 24 hours of session 50% of studio rate

